

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

Call for Guyanese and Surinamese enterprises in timber supply chains to Express Interest to join the upcoming Forestry Business Mission to Europe (November 1 to 7, 2026)

A UNIQUE STRATEGIC OPPORTUNITY FOR TIMBER SUPPLY SECTOR COMPANIES FROM GUYANA AND SURINAME

The Global Gateway Investment Agenda (GGIA) for Guyana and Suriname **invites established, export-ready enterprises** from both countries to submit **Expressions of Interest (Eoi)** to join upcoming **European Forestry Business Mission** designed to accelerate export diversification, enhance local value addition, and secure private investment in sustainable forestry value chain.

Participation represents a strategic opportunity to **access the European market** through a structured, three-tier commercial approach encompassing **deal-ready opportunities, strategic partnerships, and market expansion networking.**

Five high-potential companies from Guyana and five from Suriname will be selected to join the mission scheduled for **November 1 to 7, 2026**, that will be anchored around the **International Hardwood Conference in Antwerp, Belgium.** The European Union **will sponsor the mission participants**, covering essential costs including round-trip economy flights, intra-EU transportation, travel insurance, Schengen visa fees, and accommodation with per diems for up to seven nights.

Prior to departure, a specialized service provider will deliver **targeted business coaching for the Guyanese companies, and prepare the matchmaking through refined company profiles**, development of pitch decks, and **aligning product materials with EU market requirements.**

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

THE MISSION SCHEDULE

The itinerary combines policy dialogue, tailored commercial matchmaking, and industry integration.

- **November 1-2:** Arrival, mission briefing, official launch, and Business-to-Government (B2G) meetings in Brussels (tbc).
- **November 3-4:** Tailored one-on-one business visits with qualified buyers, investors, and strategic partners across selected EU Member States.
- **November 5:** Technical study visit to the Port of Antwerp, followed by the EU-Guyana-Suriname Forestry Investment & Buyer Forum, featuring dedicated company pitch sessions and a B2B matchmaking dealroom.
- **November 6:** Full participation in the International Hardwood Conference sessions, focusing on market trends, sustainability, and EU regulatory frameworks.

ELIGIBILITY

To be considered:

- The enterprise must be a **legally registered company** operating actively within the forestry or wood-processing sector in Guyana or Suriname.
- The applicant must **demonstrate full compliance** with applicable national forestry **legislation and regulations**.
- The enterprise must have **no outstanding major environmental or legal compliance issues**.
- Applicants from Guyana must provide a formal **commitment to participate in the mandatory investor and buyer matchmaking coaching facility**.

SELECTION CRITERIA

- To maximize the commercial relevance and impact of the mission, applications will be appraised across four core dimensions, weighted to prioritize sustainable, high-potential businesses (to be competed with Specific Scoring Criteria)

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

Evaluation Dimension	Relative Weight	Assessment Focus
EU Export & Commercial Potential	35%	Product-market fit for EU demand; product quality and specifications; production capacity and ability to meet buyer requirements; export experience/readiness; competitive value proposition
Commercial & Investment Readiness	25%	Commercial strategy; growth ambitions; management capacity; planned investments; scalability; readiness to engage with buyers and investors
Innovation, Value Addition & Strategic Impact	20%	Degree of local value addition; product and process innovation; contribution to sustainable forestry sector development; employment generation; potential to showcase Guyana/Suriname in the EU market
Commitment & Capacity to Engage Internationally	20%	Participation of a senior decision-maker; commitment to the full programme; responsiveness during the preparation phase; willingness and capacity to follow up with buyers and investors after the mission; <u>(for Guyana) willingness to participate in the investor/buyer matchmaking coaching</u>

HOW TO APPLY AND DEADLINE

- The call is Open from July 13 to July 24, 2026 COB
- Send the EOI response form below completed to yacine@yacine.net or fill online the here [URL](#) . Remember submission Deadline: July 24, 2026 COB
- You can also send your EOI via one of the following organizations:
 - the Guyana Investment Office (GO-Invest),
 - the Georgetown Chamber of Commerce and Industry (GCCl),
 - the Guyana Manufacturing & Services Association (GMSA),
 - the Private Sector Commission (PSC), and
 - the European Chamber of Commerce in Guyana (ECCG).
 - the Suriname Investment and Trade Agency (SITA),
 - the Suriname Business Forum (VSB),
 - the Association of Surinamese Manufacturers (ASFA),
 - the Chamber of Commerce and Industry (KKF), and the

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

- Suriname–Guyana Chamber of Commerce (SGCC).

ONLINE INFORMATION SESSION

- If you have doubts or questions, we invite you to attend **online Information session** that will be held (in English only) **July 20, 2026 at 11:00 am Suriname 10:00 am Guyana**. [Register here \(https://forms.gle/4ogjV8T5AGbmx1Hd6\)](https://forms.gle/4ogjV8T5AGbmx1Hd6)

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

APPLICATION FORM: GUYANA AND SURINAME–EU FORESTRY BUSINESS MISSION

YOU CAN ALSO CAN SUBMIT YOUR EOI ONLINE [HERE](https://forms.gle/7SJKasSwJwFSPbAG9) [HTTPS://FORMS.GLE/7SJKasSwJwFSPbAG9](https://forms.gle/7SJKasSwJwFSPbAG9)

Dates: November 1 – 7, 2026 | Location: Antwerp, Belgium & Selected EU Member States

Instructions: Please complete all sections below.

For any question contact us at yacine@yacine.net or your chamber or association

DATA PROTECTION AND CONFIDENTIALITY STATEMENT All information and corporate documentation submitted through this Expression of Interest will be treated with confidentiality and protected in strict alignment with European Data Privacy framework. The data collected will be accessed, processed, and utilized exclusively by the Global Gateway Investment Agenda (GGIA) technical assistance assigned expert and the European Union Delegation. This information is gathered solely for the explicit purposes of executing technical evaluations, and facilitating targeted commercial matchmaking for the business mission. Under no circumstances will applicant data be disclosed to unauthorized third parties, distributed for external commercial use, or utilized for any objective outside the immediate scope of this specific EU-Guyana-Suriname forestry initiative.

SECTION 1: COMPANY INFORMATION

Company Name: _____

Registration Number / ID: _____

Country of Registration: ☐ Guyana or/and ☐ Suriname

Years in Operation: _____

Total Number of Employees: _____

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

SECTION 2: PARTICIPANT DETAILS

(Note: The representative must be a senior decision-maker, such as an Owner, CEO, or Commercial Director).

Full Name of Proposed Participant: _____

Position / Title: _____

Email Address: _____

Direct Phone Number (incl. country code): _____

SECTION 3: OPERATIONAL PROFILE

1. Main Products Manufactured/Exported:

2. Specific Wood Species Utilized:

3. Current Level of Value Addition (e.g., logs, sawn timber, semi-finished, finished furniture, etc.):

4. Annual Production Capacity:

5. Current Production Volumes (Annual):

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

SECTION 4: MARKET & EXPORT EXPERIENCE

6. Current Domestic Markets:

7. Current Export Markets (Global):

8. Previous Export Experience to the European Union (Please specify EU countries, product types, and volumes if applicable. If none, write "N/A"):

SECTION 5: COMPLIANCE & SUSTAINABILITY

9. Existing Certifications (e.g., FSC, PEFC, ISO, local forestry certifications):

10. Legality Frameworks & Supply Chain Traceability Systems Currently Utilized:

SECTION 6: STRATEGIC VISION & MISSION OBJECTIVES

11. Outline your planned business investments or operational expansion strategies for the upcoming 2–3 years:

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

12. Specify the type of partnerships you are seeking through this mission (Check all that apply):

- ☐ Buyers / Importers
- ☐ Distributors / Wholesalers
- ☐ Investors / Development Finance
- ☐ Machinery & Technology Suppliers
- ☐ Joint Venture Partners
- ☐ Other (Please specify): _____

13. Please describe your strategic objectives for participating in this mission and the specific commercial outcomes you expect to achieve in Europe:

Documents to be submitted

Submit attached with this form all the relevant documents to support your EOI¹, such as

- **Certificate of Incorporation or Business Registration**
- **National Forestry Permits or Concession Licenses**
- **Certificate of Good Standing or Tax Compliance**
- **Forestry and Sustainability Certifications:** (national or internationally recognized credentials, or documentation proving adherence to robust domestic legality and traceability frameworks)
- **Environmental Clearance Certificates:** (permits from national environmental protection agencies or else)

¹ OPTIONAL: you can **upload all your supporting documents to your preferred cloud storage service** (e.g., Google Drive, Dropbox, OneDrive, Box, or another secure file-sharing platform), then paste the link to the folder in the field below. **Important:** Ensure that the folder permissions are set to "**Anyone with the link can view**" so that the evaluation team can access the documents. Please verify that the link is working before submitting your application.

GLOBAL GATEWAY INVESTMENT AGENDA

Guyana & Suriname

#GlobalGateway

- **Proof of Export History** (Sanitized bills of lading, customs export declarations, or commercial invoices that validate the export markets and physical volumes claimed).
- **Product Catalogs and Technical Specifications:** Professional collateral detailing the specific wood species, product dimensions, grading, and current level of value addition. This is critical for the matchmaking team to accurately assess product-market fit against European buyer requirements.
- **Recent Financial Statements (Confidential):** Audited accounts or formal financial summaries from the past two years to substantiate the claimed annual production capacity and demonstrate the financial maturity required to absorb planned expansions or joint ventures.
- **A Corporate Pitch Deck or Investment Teaser (if any)** outlining the company's commercial strategy, growth ambitions, capital expenditure plans, and the specific European partnerships sought (e.g., equipment financing, off-take agreements).
- **Representative Credentials:** a brief professional biography or curriculum vitae of the proposed senior delegate, confirming their executive authority to negotiate and execute commercial agreements on behalf of the enterprise during the mission.

CONFIDENTIALITY DECLARATION

By submitting this form, I confirm that the information provided is accurate and that I have the authority to represent the enterprise. I understand that this data will be used by the GGIA technical team and the European Union Delegation solely for mission selection and B2B matchmaking purposes.

Authorized Signature: _____ Date: _____

Name: _____